Holland & Knight

COMPARISON OF GREATBANC TRUST COMPANY (GB) PROCESS AGREEMENT, FIRST BANKERS TRUST SERVICES (FBTS) SETTLEMENT AGREEMENT, JOYNER SETTLEMENT AGREEMENT, ALPHA INVESTMENT CONSULTING GROUP (AICG) SETTLEMENT AGREEMENT AND LUBBOCK NATIONAL BANK (LNB) SETTLEMENT AGREEMENT

Note: The <u>blue text</u> indicates areas where the language between the agreements differ. The green text shows language that does not appear in all agreements.

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
	Selection and Use of Valua	tion Advisor (VA) – General	
Prudently investigate VA's qualifications.	Same as GBA	Same as GBA	Same as GBA
Take reasonable steps to determine that the VA receives complete, accurate and current information necessary to value employer securities.	Same as GBA	Same as GBA	Same as GBA
Not applicable	Document steps trustee took, including who at trustee took those steps, to determine that the VA received complete, accurate and current information, and to ensure that	Not applicable	Same as FSA

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
	trustee understood the advice of the VA.		
Prudently determine that its reliance on the VA's advice is reasonable before entering into any transaction in reliance on the advice.	Same as GBA	Same as GBA	Same as GBA
	Selection of VA – C	Conflicts of Interest	
Not use a VA for a transaction that has previously performed work, including but not limited to, a "preliminary valuation," for or on behalf of the ESOP sponsor (as distinguished from the ESOP), any counterparty to the ESOP involved in the transaction, or any other entity that is structuring the transaction (such as an investment bank) for any party other than the ESOP or its trustee. Trustee shall not use a VA for a transaction that has a familial or corporate relationship (such as a parent-	Not use a VA for a transaction that has previously performed work for any party to the transaction other than the ESOP or its trustee, including but not limited to, a "preliminary valuation" for or on behalf of the ESOP sponsor (as distinguished from the ESOP), a committee of employees of the ESOP sponsor, any counterparty to the ESOP involved in the transaction, or any other entity that is structuring the transaction (such as an investment bank) for any party other than the ESOP or its	Same as GBA	Same as FSA

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
subsidiary relationship) to any of the aforementioned persons or entities. Trustee shall obtain written confirmation from the VA selected that none of the above-referenced relations exist.	trustee. Trustee shall not use a VA for a transaction that has a familial or corporate relationship (such as a parent-subsidiary relationship) to any of the aforementioned persons or entities. Trustee shall obtain written confirmation from the VA selected that none of the above-referenced relations exist.		
	Selection of	VA – Process	
In selecting a VA for a transaction, the trustee shall prepare a written analysis addressing the following topics: • the reason for selecting the VA	In selecting a VA for a transaction, the trustee shall prepare a written analysis addressing the following topics: • Same as GBA	In selecting a VA for a transaction, the trustee shall prepare a written analysis addressing the following topics: • Same as GBA	In selecting a VA for a transaction, the trustee shall prepare a written analysis addressing the following topics: • Same as GBA
a list of all the VAs the trustee considered and discussion of the constant of the const	Same as GBA	Same as GBA	Same as GBA
 a discussion of the qualifications of the VAs 	Same as GBA	Same as GBA	Same as GBA

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
that the trustee considered			
 a list of references checked and discussion of the references' views on the VA 	a list of at least three references checked and discussion of the references' views on the VA	Same as GBA	Same as FSA
whether the VA was the subject of prior criminal or civil proceedings	 whether the VA was the subject of prior criminal, civil or regulatory proceedings/ investigations related to its previous valuation work and the outcome of such proceedings or investigations 	Same as GBA	Same as FSA
 a full explanation of the bases for concluding that the trustee's selection of the VA was prudent 	Same as GBA	Same as GBA	Same as GBA
If the trustee selects a VA from a roster of VAs that it has previously used, the trustee need not undertake anew the analysis outlined above if the	If the trustee selects a VA from a roster of VAs that it has previously used or who has been previously approved in connection with the trustee's vendor risk management	If the trustee selects a VA from a roster of VAs that it has previously used, the trustee need not undertake anew the analysis outlined above if the	If the trustee selects a VA from a roster of VAs that it has previously used, the trustee need not undertake anew the analysis outlined above if the

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
following conditions are satisfied:	program, the trustee need not undertake anew the analysis outlined above if the following conditions are satisfied:	following conditions are satisfied:	following conditions are satisfied:
 the trustee previously performed the analysis in connection with a prior engagement of the VA 	 the trustee previously performed the analysis in connection with a prior engagement of the VA or in connection with the trustee's vendor risk management program 	Same as GBA	Same as GBA
 the previous analysis was completed within the 15-month period immediately preceding the VA's selection for a specific transaction 	 the previous analysis was completed within the prior calendar year immediately preceding the VA's selection for a specific transaction 	 the previous analysis was completed within the 24-month period immediately preceding the VA's selection for a specific transaction 	Same as FSA
 the trustee documents in writing that it previously performed the analysis, the date(s) on which the trustee performed the analysis, and the results of the analysis 	Same as GBA	Same as GBA	Same as GBA

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
 the VA certifies that the information it previously provided related to whether it was subject to proceedings is still accurate 	Same as GBA	Same as GBA	Same as GBA
	The following items r	Required Analysis must be documented pplemental documentation:	
Identify in writing the Individuals responsible for providing any projections reflected in the valuation report, and as to those individuals,	Identify in writing the individuals responsible for providing any projections reflected in the valuation report, and as to those individuals, conduct reasonable	Identify in writing the individuals responsible for providing any projections reflected in the valuation report, and as to those	Conduct reasonable inquiry into projection given by individual(s responsible for providing any projections reflected in the valuation report and conduct

inquiry as to, and record in

Same as GBA

writing:

conduct reasonable inquiry as

whether those

individuals have or reasonably may be determined to have any conflicts of interest in regard to the ESOP (including but not limited to any interest in the purchase or sale of

to:

individuals, conduct

Same as GBA

reasonable inquiry as to:

reasonable inquiry as to:

• Same as GBA

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
the ESOP sponsor's stock being considered)			
 whether those individuals serve as agents or employees of persons with such conflicts, and the precise nature of any such conflicts 	Same as GBA	Same as GBA	Same as GBA
 record in writing how the trustee and the VA considered such conflicts in determining the value of the ESOP sponsor's securities 	 how the trustee and the VA considered such conflicts in determining the value of the ESOP sponsor's securities 	Same as GBA	Same as FSA
Document in writing an opinion as to the reasonableness of any projections considered in connection with the transaction and explain why and to what extent the projections are or are not reasonable. At a minimum, the analysis shall consider how the projections compare to – and whether they are reasonable in light of – the ESOP sponsor's five-year historical	Same as GBA	Same as GBA	Same as GBA

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
averages and/or medians, and the five-year historical averages and/or medians of a group of comparable public companies (if any exist) for the following metrics, unless five-year data are unavailable (in which case, the analyses shall use averages extending as far back as possible):			
• return on assets			
• return on equity			
EBIT margins			
EBITDA margins			
 ratio of capital expenditures to sales 			
revenue growth rate			
 ratio of free cash flows (of the enterprise) to sales 			
If it is determined that any of these metrics should be	Same as GBA	Same as GBA	Same as GBA

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
disregarded in assessing the reasonableness of the projections, document in writing both the calculations of the metric (unless calculation is impossible) and the basis for the conclusion that the metric should be disregarded. The use of additional metrics to evaluate the reasonableness of projections other than those listed above is not precluded as long as the appropriateness of those metrics is documented in writing.			
If comparable companies are used for any part of a valuation — whether as part of a Guideline Public Company method, to gauge the reasonableness of projections, or for any other purpose — explain in writing the bases for concluding that the comparable companies are actually comparable to the company being valued, including on the basis of size, customer concentration (if such information is publicly available)	If comparable companies are used for any part of a valuation — whether as part of a guideline company method of valuation, to gauge the reasonableness of projections, or for any other purpose, explain in writing the bases for concluding that the comparable companies are actually comparable to the company being valued, including on the basis of size, customer concentration (if such information is publicly available)	Same as GBA	Same as FSA

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
and volatility of earnings. If a Guideline Public Company analysis is performed, explain in writing any discounts applied to the multiples selected, and if no discount is applied to any given multiple, explain in significant detail the reasons.	and volatility of earnings. If a guideline company analysis is performed, explain in writing any discounts applied to the multiples selected, and if no discount is applied to any given multiple, explain in significant detail the reasons.		
If the ESOP sponsor is projected to meet or exceed its historical performance or the historical performance of the group of comparable public companies on any of the metrics described above, document in writing all material assumptions supporting such projections and why those assumptions are reasonable.	Same as GBA	Same as GBA	Same as GBA
To the extent that the trustee or its VA considers any of the projections provided by the ESOP sponsor to be unreasonable, document in writing any adjustments made to the projections.	Same as GBA	Same as GBA	Same as GBA

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
If adjustments are applied to the ESOP sponsor's historical or projected financial metrics in a valuation analysis, determine and explain in writing why such adjustments are reasonable.	Same as GBA	Same as GBA	Same as GBA
Not applicable	Describe the risks facing the ESOP sponsor that could cause the ESOP sponsor's financial performance to fall materially below the projections relied upon by the VA.	Not applicable	Same as FSA
If greater weight is assigned to some valuation methods than to others, explain in writing the weighting assigned to each valuation method and the basis for the weightings assigned.	Same as GBA	If greater weight is assigned to some valuation methods than to others, explain in writing the weighting assigned to each valuation method and the basis for the weightings assigned. If the VA does not use a Discounted Cash Flow analysis, explain in writing why such an analysis was not performed.	Same as GBA
Consider, as appropriate, how the plan document provisions	Same as GBA	Same as GBA	Same as GBA

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
regarding stock distributions, the duration of the ESOP loan, and the age and tenure of the ESOP participants may affect the ESOP sponsor's prospective repurchase obligation, the prudence of the transaction or the fair market value of the stock.			
Analyze and document in writing:	Analyze and document in writing:	Analyze and document in writing:	Analyze and document in writing:
• whether the ESOP sponsor will be able to service the debt taken on in connection with the transaction (including the ability to service the debt in the event that the ESOP sponsor fails to meet the projections relied upon in valuing the stock)	• Same as GBA	Same as GBA	Same as GBA

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
whether the transaction is fair to the ESOP from a financial point of view	 whether the transaction is fair to the ESOP participants from a financial point of view 	Same as GBA	Same as FSA
 whether the transaction is fair to the ESOP relative to all the other parties to the proposed transaction 	 whether the transaction is fair to the ESOP participants relative to all the other parties to the proposed transaction 	Same as GBA	• Same as FSA
 whether the terms of the financing of the proposed transaction are market-based, commercially reasonable and in the best interests of the ESOP 	 whether the terms of the financing of the proposed transaction are market-based, commercially reasonable and in the best interests of the ESOP participants 	Same as GBA	Same as FSA
Not applicable	Not applicable	Not applicable	 whether both seller financing and financial institution financing was considered, and whether the loans sought from financial institutions were within the amounts the

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
			financial institution was willing to loan
Not applicable	whether the terms of any loan the ESOP receives in connection with the transaction are as favorable as the terms of any loans between the ESOP sponsor and any executive of the ESOP sponsor made within the two years preceding the transaction	Not applicable	Same as FSA
the financial impact of the proposed transaction on the ESOP sponsor, and document in writing the factors considered in such analysis and conclusions drawn therefrom	Same as GBA	Same as GBA	Same as GBA
Not applicable	Explain any material differences between the present valuation and the most recent prior	Not applicable	Same as FSA

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
	valuation of the ESOP sponsor performed within the past 24 months by any valuation firm for any purpose (if any exist).		
	Financial S	Statements	
The trustee will request that the ESOP sponsor provide the trustee and its VA with audited unqualified financial statements prepared by a CPA for the preceding five fiscal years, unless such financial statements extending back five years are unavailable (in which case, the trustee will request audited unqualified financial statements extending as far back as possible).	Same as GBA	Same as GBA	Same as GBA
Not applicable	Not applicable	If the ESOP sponsor provides to the trustee or its VA any audited financial statement containing any disclaimer or modification by the CPA, the trustee will determine whether it is prudent to rely on the unaudited or	Not applicable

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
		qualified financial statements notwithstanding the risk posed by using financial statements containing a disclaimer or modification.	
If the ESOP sponsor provides to the trustee or its VA unaudited or qualified financial statements prepared by a CPA for any of the preceding five fiscal years (including interim financial statements that update or supplement the last available audited statements), the trustee will determine whether it is prudent to rely on the unaudited or qualified financial statements notwithstanding the risk posed by using unaudited or qualified financial statements.	Same as GBA	Same as GBA	Same as GBA
If the trustee proceeds with the transaction notwithstanding the lack of audited unqualified financial statements prepared by a CPA (including interim financial statements that update or supplement the last available	Same as GBA	Same as GBA	Same as GBA

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
audited statements), the trustee shall document the bases for its reasonable belief that it is prudent to rely on the financial statements, and explain in writing how it accounted for any risk posed by using qualified or unaudited statements. If the trustee does not believe that it can reasonably conclude that it would be prudent to rely on the financial statements used in the valuation report, the trustee shall not proceed with the transaction. While the trustee need not audit the financial statements itself, it must carefully consider the reliability of those statements in the manner set forth herein.			
Not applicable	The trustee may approve a transaction notwithstanding the lack of unqualified financial statements (including interim financial statements that update or supplement the last unqualified financial statement) only if the stock purchase agreement includes a provision	Not applicable	Same as FSA

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
	requiring the selling or purchasing shareholder(s) who is (are) an officer, manager or member of the board of directors of the ESOP sponsor to compensate the ESOP for any losses or other harms caused by or related to financial statements that did not accurately reflect the ESOP sponsor's financial condition.		
	·	Process – General	
Take reasonable steps necessary to determine the prudence of relying on the ESOP sponsor's financial statements provided to the VA, as set out more fully above.	Same as GBA	he trustee agrees to do the followin Same as GBA	Same as GBA
Critically assess the reasonableness of any projections (particularly management projections), and if the valuation report does not document in writing the	Same as GBA	Same as GBA	Same as GBA

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
reasonableness of such projections to the trustee's satisfaction, the trustee will prepare supplemental documentation explaining why and to what extent the projections are or are not reasonable.			
Document in writing its bases for concluding that the information supplied to the VA, whether directly from the ESOP sponsor or otherwise, was current, complete and accurate.	Not applicable	Same as GBA	Not applicable
Not applicable	If the trustee believes the projections are unreasonable, the trustee shall ask the VA to account for the unreasonable projections in its valuation, request new and reasonable projections from management, or reject the transaction. The trustee must document the bases for its decision.	Not applicable	Same as FSA

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
Not applicable	Ensure that the information the VA obtains from the ESOP sponsor and purchasing or selling shareholder(s) includes the following, to the extent it exists:	Not applicable	Same as FSA
	 any prior attempts by the purchasing or selling shareholder(s) to purchase or sell their stock in the ESOP sponsor within the preceding two years 		
	 any prior defaults within the past five years by the ESOP sponsor under any lending or financing agreement 		
	 any management letters provided to the ESOP sponsor by its accountants within the past five years 		
	 any information related to a valuation of the ESOP sponsor provided 		

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
	to the IRS within the past five years		
	Fiduciary Review Process – Docu	mentation of Valuation Analysis	
The trustee shall document in writing its analysis of any final valuation report relating to a transaction. The trustee's documentation will specifically address each of the following topics, will include the trustee's conclusions regarding the final valuation report's treatment of each topic and explain in writing the bases for its conclusions: • marketability discounts	Same as GBA	Same as GBA	Same as GBA
minority interests and control premiums			
 projections of the ESOP sponsor's future economic performance and the reasonableness or unreasonableness of such projections, including, if applicable, 			

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
the bases for assuming that the ESOP sponsor's future financial performance will meet or exceed historical performance or the expected performance of the relevant industry generally • analysis of the ESOP sponsor's strengths and weaknesses, which may include, as appropriate, personnel, plant and equipment, capacity, research and development, marketing strategy, business planning, financial condition and any other factors that reasonably could be expected to affect future performance			
 specific discount rates chosen, including whether any weighted average cost of capital used by the VA was 			

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
based on the ESOP			
sponsor's actual capital			
structure or that of the			
relevant industry and			
why the chosen capital			
structure weighting was			
reasonable			
all adjustments to the			
ESOP sponsor's			
historical financial			
statements			
 consistency of the 			
general economic and			
industry-specific			
narrative in the			
valuation report with			
the quantitative aspects			
of the valuation report			
 reliability and timeliness 			
of the historical financial			
data considered,			
including a discussion of			
whether the financial			
statements used by the			
VA were the subject of			
unqualified audit			
opinions, and if not, why			

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
it would nevertheless be prudent to rely on them			
 the comparability of the companies chosen as part of any analysis based on comparable companies 			
 material assumptions underlying the valuation report and any testing and analyses of these assumptions 			
 where the valuation report made choices between averages, medians and outliers (e.g., in determining the multiple(s) used under the "guideline company method" of valuation), the reasons for the choices 			
treatment of corporate debt			
 whether the methodologies 			

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
employed were standard and accepted methodologies and the bases for any departures from standard and accepted methodologies			
 the ESOP sponsor's ability to service any debt or liabilities to be taken on in connection with the proposed transaction 			
 the proposed transaction's reasonably foreseeable risks as of the date of the transaction 			
 any other material considerations or variables that could have a significant effect on the price of the employer securities 			

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
	Fiduciary Review Process – F	Reliance on Valuation Report	
The trustee, through its personnel who are responsible for the proposed transaction, will do the following and document in writing its work with respect to each:	The trustee, through its employees who are responsible for the proposed transaction, including any employee who participated in decisions on whether to proceed with the transaction or the price of the transaction, will do the following and document in writing its work with respect to each:	The trustee will do the following and document in writing its work with respect to each:	The trustee, through its employees who are responsible for the proposed transaction, including any employee who participated in decisions on whether to proceed with the transaction or the price of the transaction, will do the following and document in writing its work with respect to each:
 read and understand the valuation report 	Same as GBA	Same as GBA	Same as GBA
 identify and question the valuation report's underlying assumptions 	Same as GBA	Same as GBA	Same as GBA
 make reasonable inquiry as to whether the information in the valuation report is materially consistent 	Same as GBA	Same as GBA	Same as GBA

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
 with information in the trustee's possession analyze whether the valuation report's conclusions are consistent with the data and analyses analyze whether the valuation report is internally consistent in 	Same as GBASame as GBA	Same as GBASame as GBA	Same as GBASame as GBA
material aspects The trustee will document in writing the following:	The trustee will document in writing the following:	The trustee will document in writing the following:	The trustee will document in writing the following:
the identities of its personnel who were primarily responsible for the proposed transaction, including any person who participated in decisions on whether to proceed with the transaction or the price of the transaction	the identities of its employees who were primarily responsible for the proposed transaction, including any employee who participated in decisions on whether to proceed with the transaction or the price of the transaction	• the identities of its partners, staff, assistants, associates, employees or consultants who were responsible for the proposed transaction, including any person who participated in decisions on whether to proceed with the transaction or the price of the transaction	Same as FSA

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
 any material points as to which such personnel disagreed and why 	 any material points as to which such employee disagreed and why 	 any material points as to which such persons disagreed and why 	Same as FSA
whether any such personnel concluded or expressed the belief prior to the trustee's approval of the transaction that the valuation report's conclusions were inconsistent with the data and analysis therein or that the valuation report was internally inconsistent in material aspects	whether any such employee concluded or expressed the belief prior to the trustee's approval of the transaction that the valuation report's conclusions were inconsistent with the data and analysis therein or that the valuation report was internally inconsistent in material aspects	whether any such persons concluded or expressed the belief prior to the trustee's approval of the transaction that the valuation report's conclusions were inconsistent with the data and analysis therein or that the valuation report was internally inconsistent in material aspects	Same as FSA
If the individuals responsible for performing the analysis believe that the valuation report's conclusions are not consistent with the data and analysis or that the valuation report is internally inconsistent in material respects, the trustee shall not proceed with the transaction.	If the employees who were primarily responsible for the transaction, including any employee who participated in decisions on whether to proceed with the transaction or the price of the transaction, believe that the valuation report's conclusions are not consistent with the data and	If the persons described above believe that the valuation report's conclusions are not consistent with the data and analysis or that the valuation report is internally inconsistent in material respects, the trustee shall not proceed with the transaction.	Same as FSA

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
	analysis or that the valuation report is internally inconsistent in material respects, the trustee shall not proceed with the transaction.		
Not applicable	Not applicable	Not applicable	Trustee shall independently determine whether a fairness opinion is required, and if so, shall not proceed without one.
	Preservation	of Documents	
In connection with any completed transaction, must create and preserve for six years notes and records documenting:	In connection with any completed transaction, must create and preserve for six years notes and records documenting:	In connection with any completed transaction, must create and preserve for six years notes and records documenting:	In connection with any completed transaction, must create and preserve for six years notes and records documenting:
 the full name, business address, telephone number and email address at the time of the trustee's consideration of the proposed transaction of each member of the trustee's fiduciary committee (whether or 	the full name, business address, telephone number and email address at the time of the trustee's consideration of the proposed transaction of each employee who was primarily responsible for the transaction,	• the full name, business address, telephone number and email address at the time of the trustee's consideration of the proposed transaction of each person who made any material decision(s) on behalf of the trustee	Same as FSA

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
not he or she voted on the transaction) and any other trustee personnel who made any material decision(s) on behalf of the trustee in connection with the proposed transaction, including any of the persons identified above	including any employee who participated in decisions on whether to proceed with the transaction or the price of the transaction, and any other employee who made any material decision(s) on behalf of the trustee in connection with the transaction	in connection with the proposed transaction, including any of the persons identified above	
Not applicable	Not applicable	a signed certification in connection with the proposed transaction that the trustee and any person described above, has read the valuation report, identified its underlying assumptions and considered the reasonableness of the valuation report's assumptions and conclusions	• Not applicable
 all notes and records created by the trustee in connection with its 	 all relevant notes and records created by the trustee in connection 	Same as GBA	Same as FSA

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
consideration of the transaction, including all documentation required by the Agreement with the DOL	with its consideration of the transaction, including all documentation required by the Agreement with the DOL		
• the vote (yes or no) of each member of the trustee's fiduciary committee who voted on the proposed transaction and a signed certification by each of the voting committee members and any other trustee personnel who made any material decision(s) on behalf of the trustee in connection with the proposed transaction that they have read the valuation report, identified its underlying assumptions, and considered the reasonableness of the valuation report's	• the vote (yes or no) of each employee who voted on the proposed transaction and a signed certification by each of the voting employees, in his or her representative capacity, and any other trustee employee who made any material decision(s) on behalf of the trustee in connection with the proposed transaction that they have read the valuation report, identified its underlying assumptions, and considered the reasonableness of the valuation report's assumptions and conclusions	Not applicable	Same as FSA

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
 assumptions and conclusions all documents the trustee and the persons identified in the first bullet above relied on in making their decisions 	 all relevant documents the trustee and the persons identified in the first bullet above relied on in making their decisions 	• Same as GBA	Same as FSA
all electronic or other written communications the trustee and the persons identified in the first bullet above had with service providers (including any VA), the ESOP sponsor, any non-ESOP counterparties, and any advisors retained by the ESOP sponsor or non-ESOP counterparties	all relevant electronic or other written communications the trustee and the persons identified in the first bullet above had with service providers (including any VA), the ESOP sponsor, any non-ESOP counterparties, and any advisors retained by the ESOP sponsor or non-ESOP counterparties	Same as GBA	Same as FSA

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
	Fair Mar	ket Value	
The trustee shall not cause an	The principal amount of the	Same as GBA	Same as FSA
ESOP to purchase employer securities for more than their fair market value or sell employer securities for less than their fair market value. The DOL states that the principal amount of the debt financing the transaction, irrespective of the interest rate, cannot exceed the ESOP sponsor's securities' fair market value. Accordingly, the trustee shall not cause an ESOP to engage in a leveraged stock purchase transaction in which the principal amount of the debt financing the transaction exceeds the fair market value of the stock acquired with that debt, irrespective of the interest rate or other terms of the debt used to finance the transaction.	debt financing the transaction, irrespective of interest rate, cannot exceed the ESOP sponsor's securities fair market value. Accordingly, the trustee shall not cause an ESOP to engage in a leveraged stock purchase transaction in which the principal amount of the debt financing the transaction exceeds the fair market value of the stock acquired with that debt, irrespective of the interest rate or other terms of the debt used to finance the transaction.		

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
	Con	ntrol	
Not applicable	If the trustee approves a transaction in which the ESOP cedes any degree of control to which it would otherwise be entitled based on its ownership interest, including but not limited to the unencumbered ability to vote its shares (for example, by electing members of the board of directors), the trustee must document any consideration received in exchange for such limitation on the ESOP's control (or how the limitation on control is otherwise reflected in the purchase price) and why it is fair to the ESOP. If the trustee approves a transaction in which the ESOP pays a control premium, the trustee must document why it believes that the ESOP is obtaining voting control, and control in fact, and identify any limitations on such control as well as the specific amount of consideration the	Not applicable	Same as FSA

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
	ESOP received for such limitation(s).		
	Consideratio	n of Clawback	
In evaluating proposed stock transactions, the trustee shall consider whether it is appropriate to request a clawback arrangement or other purchase price adjustment(s) to protect the ESOP against the possibility of adverse consequences in the event of significant corporate events or changed circumstances. The trustee shall document in writing its consideration of the appropriateness of a claw-back or other purchase price adjustment(s).	Same as GBA	Same as GBA	Same as GBA
	Other Pro	ofessionals	
The trustee may, consistent with its fiduciary responsibilities under ERISA, employ, or	Same as GBA	Same as GBA	Same as GBA

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
delegate fiduciary authority to, qualified professionals to aid the trustee in the exercise of its powers, duties and responsibilities as long as it is prudent to do so.			
	Insurance	e Coverage	
Not applicable	Not applicable	Before agreeing to serve as a trustee or fiduciary in connection with any transaction for the purchase or sale of ESOP stock, the trustee must obtain insurance coverage under at least one of the following requirements: • before the proposed transaction, the trustee will use all good faith efforts to obtain insurance coverage under a non-wasting policy sufficient to provide coverage for liability under ERISA in	Not applicable

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)
		• in the event that the trustee is unable, after good faith efforts, to obtain insurance coverage as stated in the previous bullet, the trustee must be named as a covered individual under the ESOP sponsor's insurance policy as a condition for agreeing to serve as a trustee or fiduciary in connection with any transaction for the purchase or sale of securities. If the trustee intends to obtain insurance as described in this bullet, the trustee must obtain a written agreement from the ESOP's sponsor that the trustee must be named as a covered individual under the ESOP sponsor's insurance policy as a condition for	

GB Process Agreement and LNB Settlement Agreement (GBA)	FBTS Settlement Agreement (FSA)	Joyner Settlement Agreement (JSA)	AICG Settlement Agreement (ASA)		
		the trustee to serve as a trustee or fiduciary for the ESOP			
Not Entirety of Obligations					
This Agreement is not intended to specify all of the trustee's obligations as an ERISA fiduciary with respect to the purchase or sale of employer stock under ERISA, and in no way supersedes any of the trustee's obligations under ERISA or its implementing regulations.	Not applicable	Same as GBA	Not applicable		